



## October 2018 Newsletter

### Special Vacations – Special Prices

#### Advertising

I have started advertising again. The reason is to ensure that interested potential guests find my website. I am advertising in iBackpage and Bedpage.

#### Difficult Guests

I have had my share of guests with poor interpersonal skills. Now, I have a guest that is accusing me of lying when I tell him I have no idea about a girl with whom he was once paired. The fact is I could shut him up by selling him a vacation with the girl he insists I am hiding from him. The fact is that I just will **not** do that. It is unethical.

I actually do verify that a companion is available when so asked. If a change in the availability of a companion arises, I will inform the guest at the earliest opportunity. The fact is that the most frustrating guest is the one that has a concern while at the hotel and will not tell us, so that the hotel staff can fix it.

Vacations are all-inclusive so that there is no need to post bill a guest. No surprises

We do not need to identify a guest. Once we meet at the airport a guest's name is not relevant. The remainder of the vacation amount is paid in cash.

#### Short Stay Vacations Still Available - 2-Night & 3-Night Vacations

The US Government has made it at least very difficult for adult entertainers to advertise and therefore difficult for folks seeking some companionship to locate companion.

I have helped by defining 2-Night and 3-Night vacation packages. These packages were not available before this addition.

The Dominican Republic requires that airlines include the Tourist Card (\$10US) in the price of the airfare. All vacations are ALL-INCLUSIVE.

The short vacation prices are straight up, however many guests choose longer vacations. The tendency for longer vacations is why I never offered them in the first place. However, I wanted to give some potential guests an less expensive vacation option.

## **My Pricing Policy**

My prices are quoted in US dollars for the simple reason that at least for now vacations are priced in US dollars and the República has two essential currencies Us Dollars and Pesos. That said € Euros are widely accepted as both have exchange values for Pesos. Guest from Canada are offered the opportunity to pay a slightly discounted equivalent of the US deposit amount in Canadian dollars using a Canada wide payment system. Guests other than Canadian residents are provided with a US based payment system as described below.

The booking deposit is necessary to ensure a guest actually travels. My business is providing Intimacy Included vacations. It is very important to that a guest actually travels.

## **Payments Method**

Periastron has signed an agreement with a Florida vacation real estate advisory company to collect our booking deposits. The reason I am restating our payments agreement is that one of the two payments processors we previously used has been hit with a half a billion-dollar fraud. The fact is that their feeble attempts to protect their clients were often fatal to our legitimate attempt to conduct business. In short, if you can pay any vendor online, you can remit our deposit. Before we request any payment, we must have vacation dates, verified flights, and companion(s) selected and availability verified. Once paid a Booking Deposit is **not refundable**. However if a guest is straight up with me I will work something out. I am simply asking is for a guest to notify me in advance about the need to postpone the vacation and I will apply the deposit to a subsequently scheduled vacation. Losing nothing is best I can do for a guest.

## **No Tipping Policy**

Our no tipping policy applies **only** to the **companions**.

**If my hotel staff have done a good job as I am sure they will, please consider the usual gratuity for persons employed in the hospitality industry in the Caribbean.**

*Carlos*